



# Unpacking the 2017 Australian Energy Storage Conference & Exhibition (AESCE)

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### Why Energy Storage Stole the Spotlight in 2017

Remember when smartphone batteries barely lasted a day? The 2017 Australian Energy Storage Conference & Exhibition (AESCE) addressed a similar pain point - but for entire power grids. Held during Australia's pivotal shift toward renewables, this event became the launchpad for innovations that would later reshape how we store solar energy and stabilize power networks.

### Three Game-Changing Trends That Emerged

**The Lithium-Ion Revolution:** Tesla's Powerwall prototypes drew crowds like rockstars, hinting at today's 80% market dominance

**Virtual Power Plants (VPPs):** Early adopters showcased systems coordinating 500+ home batteries - now standard in Sydney suburbs

**Grid-Scale Storage:** Hornsdale's 100MW battery project, then just blueprints, became Australia's MVP during 2018 blackouts

### When Battery Chemistry Met Bushfire Realities

Exhibitors didn't just push products - they solved crises. One manufacturer demoed fire-resistant flow batteries using non-flammable electrolytes, responding directly to Australia's bushfire risks. "Our battery won't explode if a koala chews through the cables," quipped their lead engineer, highlighting safety through humor.

### Case Study: Sunverge's Retail Breakthrough

The real showstopper? A Melbourne supermarket chain revealed how 2MWh battery arrays slashed energy costs by 40% - while keeping ice cream frozen during heatwave blackouts. This tangible success story became the blueprint for Australia's current 1.2GW commercial storage capacity.

### The Policy Puzzle: Storage Gets Political

Behind the shiny tech, heated roundtables debated regulatory roadblocks. Keynotes highlighted:

- South Australia's proposed storage mandates (later adopted in 2020)

- NSW's controversial "duck curve" pricing models

- Emerging standards for second-life EV battery deployments

As one speaker noted, "We're not just storing electrons - we're storing economic value." This philosophy now underpins Australia's A\$3.4 billion storage investment pipeline.



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## Startup Alley: Where Dreams Got Funded

The exhibition's startup zone became an accidental Shark Tank episode. Redflow's zinc-bromide flow batteries secured A\$23 million in Series B funding within 72 hours of demoing. Their secret? A working model using recycled materials from Broken Hill mines - sustainability meets practicality.

## From Conference Halls to Real-World Impact

AESCE 2017's legacy lives in unexpected places. The "Storage Olympics" competition yielded a modular battery system now powering remote Aboriginal communities. And that quirky solar-powered beer cooler demo? It evolved into a commercial product keeping 137 regional pubs off diesel generators.

As industry veteran Dr. Eva Matthews observed during her panel: "What we're really storing here isn't just energy - it's resilience." Five years later, as Australian households shrug off grid outages with their home batteries, her words ring truer than ever.

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